

MJ Daly Celebrates 140 Years in Business

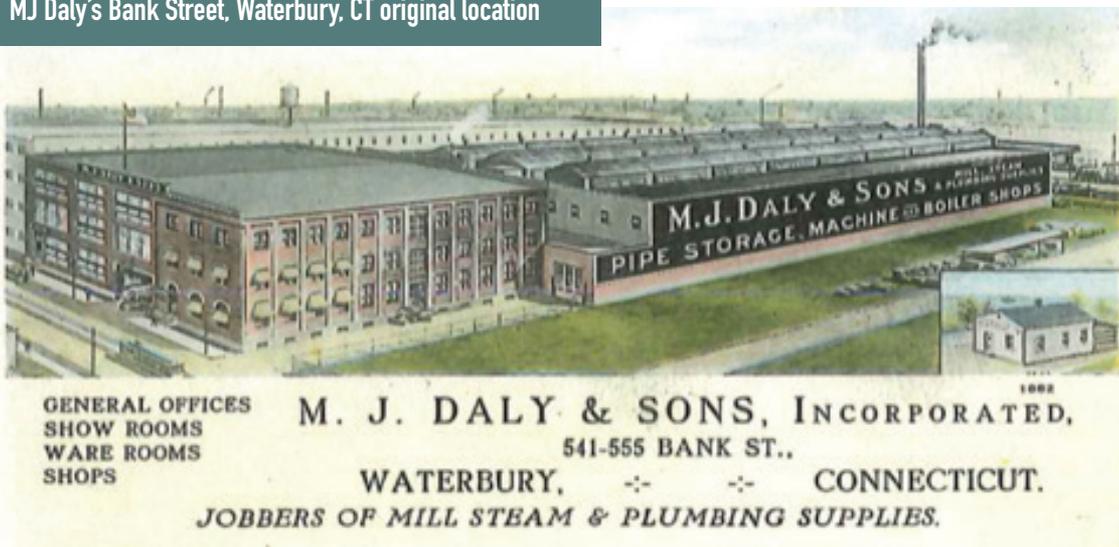
Longevity in business is rare. According to Harvard Business Review, the average lifespan of businesses has fallen by 80% in the last 80 years (from 67 to 15 years). With this in mind, the staying power of MJ Daly is that much more impressive. This year, MJ Daly, LLC of Waterbury, Conn. is celebrating 140 years of providing mechanical contracting services to commercial and industrial buildings across New England.

MJ Daly's history starts with Michael Joseph Daly in 1882. It was then that he moved to Waterbury to make pipe and supply deliveries using horse-drawn trailers. The firm grew rapidly to eventually serve all of Connecticut and parts of New York, Massachusetts, and Rhode Island. Robert M. Bolton, CEO of Arden Building Companies, LLC, acquired MJ Daly in 2006. Today, MJ Daly is helmed by President Edward Carvalho.

What do leaders of the organization attribute to their longevity? One of their key values is the importance of looking ahead and adjusting to changing requirements. According to a Harvard Business Review study, adjusting to the needs of the future is a key to establishing staying power in business.

“We’ve maintained 140 years in business, and we plan to go another 140 years,” said Carvalho. “By always looking ahead we’re sure to have the right solution for our customers, and we are always operating on the cutting edge.”

MJ Daly's Bank Street, Waterbury, CT original location



Left: Paul Evon, VP Fire Protection
Center: Edward Carvalho, President
Right: Dan Nelson, VP Mechanical

Another key to the organization's longevity is its ability to provide services across the range of needs. MJ Daly is a true one stop shop. It provides construction, service and maintenance for HVAC, plumbing, and fire protection systems, and is on the forefront of building automation control (BAC) technology. The company offers advanced engineering, 3D modeling, and design build capabilities.

Facility managers will be the first to tell you that having a reliable service and maintenance provider is critical. MJ Daly's comprehensive approach to service and maintenance often leads to lower operating costs, increased energy efficiency, extended equipment life and less planned downtime. MJ Daly's building automation technology capabilities deliver on the efficiency demands of today's most forward-thinking building operators and owners. They employ a team of engineers and certified technicians to

implement and manage BAC systems for new construction or retrofits.

MJ Daly's engineering capabilities are also impressive. They include system design, construction administration, and sprinkler system inspections and testing, among others. Their state-of-the-art 3D modeling and BIM capabilities provide a clash-free design model along with bid documents that address specific project needs. And their design-build capabilities help maximize productivity and remove the uncertainties that can be prevalent in traditional build environments.

All of these capabilities would not be possible without the right workers and resources. MJ Daly is focused on delivering the highest quality workmanship and materials, and implementing strategic planning and processes into every job. MJ Daly serves a full range of markets that include biotech, commercial, education, and healthcare, among others. The company has developed processes and approaches designed to address the specific needs of each market.

As they look to the future, management is constantly taking steps to invest in, embrace, and implement new technologies, equipment, processes and techniques. With this approach, MJ Daly is assured to be around for another 140 years.

MJDALY LLC
An Arden Building Company
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